



Annunci di Ricerca Partner per Progetti di Ricerca **Enterprise Europe Network (EEN)**

Anno 2023
(aggiornato al 30 settembre 2023)

Progetto BRRO20221128008**Romanian manufacturer of paper packaging solutions seeks international business partners able to supply kraft paper rolls as raw material under supplier agreements**

The Romanian company is a paper packaging manufacturer with over 10 years' market experience. Their products are manufactured in kraft paper (natural/light brown or white) using sustainable sources of raw materials. To ensure excellent product quality, the company constantly strives to ensure a good supplier base. In this context it has established successful business relations with several partners across Europe. Aiming to further expand its network, the company is currently seeking new international business partners, manufacturers or stock resellers, able to supply kraft paper rolls as raw material. Cooperation will be based on supplier agreements.

Dead-line for EOIs: 28/11/2023

Progetto BRRO20230228012**Romanian manufacturer of natural cosmetic products seeks suppliers of olive oil (first press and pomace) under supplier agreements**

The company, which was established by two young entrepreneurs with a keen interest in natural cosmetics, relies on their own recipes for their production. Its portfolio includes hand, face and body creams, lip balms, sunscreens and insect repellent lotions, natural soaps, cleansing and after-shave gels and lotions. All products are manufactured using natural ingredients, which include essential and vegetable oils, and active ingredients, such as hyaluronic acid and Q10 co-enzyme obtained through plant synthesis. Ingredients used in the manufacturing process are sourced from suppliers in Romania and Germany. In order to diversify its network of suppliers, the Romanian company is now looking for EU producers of olive oil able to supply high quality virgin oil obtained via cold-pressing procedures, as well as pomace olive oil, to be used for cosmetic purposes. Cooperation will be based on supplier agreements.

Dead-line for EOIs: 01/03/2024

Progetto BRRO20230420001**Romanian manufacturer of natural cosmetic products seeks European suppliers, including resellers, of eco-friendly cardboard lip balm tubes under supplier agreements**

The Romanian company specialises in the production of natural cosmetics for women, men, and children and offers a wide range of products based on the firm's original recipes, such as lip balms, face and body creams, natural soaps, face tonics etc. To ensure a high level of sustainability for its products, the company seeks new European suppliers able to provide quality push-

up lip balm tubes made of cardboard/kraft paper, with a capacity of 5-6 ml. Tubes should be suitable for storing grease, as lip balms contain oils and butters. Cooperation will be based on supplier agreements.

Dead-line for EOIs: 19/04/2024

Progetto BRPT20230525025**Portuguese company seeks new products in energy reduction/energy efficiency for commercial agreement**

The Portuguese SME has more than 12 years of experience in energy efficiency projects. In order to expand its portfolio, the company is looking for disruptive technological solutions focused on decreasing energy and therefore carbon emissions or generating savings. The existing clients from all over the country include manufacturing industries, hospitals, hotels, restaurants, business offices and retail. The company seeks private partners offering innovative technical solutions for energy consumption minimization, with special interest in motors, refrigeration and HVAC. Envisaged type of partnership: commercial agreement.

Dead-line for EOIs: 24/05/2024

Progetto BRPL20230523006**Polish distributor and importer of healthy food, coffee and cleaning products is looking for new foreign products to include into their portfolio and introduce them on the Polish market**

Polish company, located in the north-eastern part of Poland, is a well-established distributor (wholesaler) and importer of a variety of fast-moving consumer goods (FMCG). Among others, the company is particularly interested in Italian products, including "pasta", "passata", pesto. In general, the company is looking for new products (that are not yet available in Poland) belonging to following categories: household chemicals, groceries (cappuccino, cocoa, drinking chocolate, tea, sweets, spices), bio products. Envisaged type of partnership: commercial agreement.

Dead-line for EOIs: 24/05/2024

Progetto BRPT20230809030**Portuguese company seeks manufacturing partners to produce and/or market an innovative portable food box via licensing / manufacturing agreements**

Aware of the critical role that packaging plays in the process of conveying the value of food products to consumers, this Portuguese-based company has developed a line of portable food boxes with a revolutionary design that builds the bridge between sustainability and cost effectiveness, allowing users to eat without compromising their freedom. The Portuguese company has recently innovated a new line of portable food boxes that

facilitate the handling and transport of the packaging. They are seeking experts/manufacturers with the capacity to develop products with new shapes, sizes and materials. It will be necessary to carry out prototyping on emerging materials, including compostable, biodegradable and recycled solutions. The ideal partner will be able to offer small order quantities to start with and possibly have in-house R&D capability or connection with certified laboratories to test new materials. Envisaged type of partnership: supplier agreement.

Dead-line for EOIs: 8/08/2024

Progetto BRFR20230828003

A French manufacturer of high-quality home textiles is looking for sustainable packaging for their products

The company is a French manufacturer of home textiles, founded in 1808 and managed for over 2 centuries by 8 generations of the same family. They select noble wools all over the world (merino, alpaca, camel, yak, cashmere etc.) to turn them into blankets, scarves, shawls, duvets, pillows etc. Brun de Vian-Tiran factory has succeeded in maintaining the excellence of its fabrics through two centuries by encouraging their employees' preservation of skilled know-how and their high levels of care and attention. The factory has now the title of Living Heritage Enterprise. Respect for nature is at the heart of their activity. They only work with natural fibers. Going even further, the factory makes use of products which are in conformity with the criteria for the OEKO-TEX® STANDARD 100 label, and part of their production has already received this official label. The company is now looking for a partner who should be able to provide 35 000 packaging items per year: 5 000 pillows, 10 000 duvets and 20 000 blankets. Envisaged type of partnership: supplier agreement.

Dead-line for EOIs: 27/08/2024

Progetto BRAT20230801027

Austrian SME is looking for producers of agricultural feed and food raw materials under supplier agreement or distribution services agreement

The Austrian SME was founded in Innsbruck in 2019 and specialises in trading hemp derivatives for the food, feed and cosmetic industry. In recent years, they also added oilseeds, oils and nuts to their portfolio. In sum, they offer a vast portfolio of oilseeds, nuts, cereals and oils to satisfy their clients demands. The company is currently seeking to expand its network of producers of oilseeds, cereals, dried and dehydrated fruits. They are also looking for new suppliers of refined oils such as sunflower, rapeseed, soya, palm, grape seed, hemp. The company requires raw materials that comply with EU food and feed regulations. As a trading company, the sole purpose of their purchases is resale to their network of customers across Europe. Envisaged type of partnership: supplier agreement.

Dead-line for EOIs: 17/09/2024

Per ricevere ulteriori informazioni e per entrare in contatto con i soggetti titolari degli annunci si prega di inviare una mail al seguente indirizzo: susy.longoni@mi.camcom.it specificando il/i codice/i progetto di vostro interesse.

Enterprise Europe Network (EEN)

È la rete nata nel 2008 per volontà della Commissione Europea con l'obiettivo di supportare l'innovazione, il trasferimento tecnologico e l'internazionalizzazione di piccole e medie imprese ed enti di ricerca. Si avvale di oltre 600 organizzazioni presenti in 60 paesi e offre un sistema integrato di servizi gratuiti per aiutare le imprese a individuare nuovi partner commerciali, produttivi e tecnologici all'estero; per promuovere la partecipazione ai programmi Europei per la ricerca, come Horizon Europe, e per fornire gli strumenti utili per essere più competitivi sui mercati internazionali, migliorando la conoscenza dei mercati e della legislazione europea. In Lombardia i servizi di Enterprise Europe Network sono garantiti dal consorzio **Simpler** (Support Services to IMProve innovation and competitiveness of businesses in Lombardia and Emilia-Romagna), di cui Innovhub è partner.

I servizi della rete EEN sono gratuiti. Per cercare il tuo partner in Europa, consulta il nostro database:
<https://een.ec.europa.eu/partners>

Per maggiori informazioni contattare:
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Come ti può aiutare la rete EEN?

Far crescere l'azienda e sostenere l'internazionalizzazione:

- Informazioni sulla legislazione EU
- Informazioni e assistenza sul Regolamento REACH
- Ricerca di finanziamenti a supporto delle imprese
- Supporto per l'individuazione di opportunità commerciali all'estero
- Sostegno per lo sviluppo di nuovi prodotti o processi

Sviluppare partnerati:

- Supporto alla partecipazione a brokerage event e company mission e per la conclusione di accordi di trasferimento tecnologico
- Assistenza nella ricerca partner

Implementare processi di innovazione e trasferimento tecnologico:

- Servizio di analisi delle capacità di gestione e miglioramento dell'innovazione
- Supporto al trasferimento tecnologico/open innovation
- Informazione su bandi di finanziamento e supporto alla partecipazione a programmi di ricerca
- Pre-screening delle proposte progettuali EIC Accelerator