

Enterprise Europe Network (EEN)

È la rete nata nel 2008 per volontà della Commissione Europea con l'obiettivo di supportare l'innovazione, il trasferimento tecnologico e l'internazionalizzazione di piccole e medie imprese ed enti di ricerca. Si avvale di oltre 600 organizzazioni presenti in 60 paesi e offre un sistema integrato di servizi gratuiti per aiutare le imprese a individuare nuovi partner commerciali, produttivi e tecnologici all'estero; per promuovere la partecipazione ai programmi Europei per la ricerca, come Horizon Europe, e per fornire gli strumenti utili per essere più competitivi sui mercati internazionali, migliorando la conoscenza dei mercati e della legislazione europea. In Lombardia i servizi di Enterprise Europe Network sono garantiti dal consorzio **Simpler** (Support Services to IMProve innovation and competitiveness of businesses in Lombardia and Emilia-Romagna), di cui Innovhub è partner.

I servizi della rete EEN sono gratuiti. Per cercare il tuo partner in Europa, consulta il nostro database:
<https://een.ec.europa.eu/partners>

Per maggiori informazioni contattare:
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INNOVHUB
STAZIONI SPERIMENTALI
PER L'INDUSTRIA

innovazione e ricerca



Business Support on Your Doorstep



Come ti può aiutare la rete EEN?

Far crescere l'azienda e sostenere l'internazionalizzazione:

- Informazioni sulla legislazione EU
- Informazioni e assistenza sul Regolamento REACH
- Ricerca di finanziamenti a supporto delle imprese
- Supporto per l'individuazione di opportunità commerciali all'estero
- Sostegno per lo sviluppo di nuovi prodotti o processi

Sviluppare partneriati:

- Supporto alla partecipazione a brokerage event e company mission e per la conclusione di accordi di trasferimento tecnologico
- Assistenza nella ricerca partner

Implementare processi di innovazione e trasferimento tecnologico:

- Servizio di analisi delle capacità di gestione e miglioramento dell'innovazione
- Supporto al trasferimento tecnologico/open innovation
- Informazione su bandi di finanziamento e supporto alla partecipazione a programmi di ricerca
- Pre-screening delle proposte progettuali EIC Accelerator



Annunci di Ricerca Partner per Progetti di Ricerca Enterprise Europe Network (EEN)

Anno 2023

(aggiornato al 30 giugno 2023)

Progetto BRFR20221006004

An eco-friendly French SME is looking for foreign suppliers of cotton-lined cork, vegetable fibers or cellulose fabrics to produce high-end vegan bags

A French designer specialises in the production of leather goods adopting an eco-responsible approach. The collections are intended for men and women, the pieces are unique or in small series. As part of the manufacturing process, the designer pays the greatest attention to the choice of materials, assembly, stitching and finishes of each element. The French SME is now looking for alternatives to animal leather, which must also be resistant and eco-responsible, without petroleum products (no polyester) and biodegradable: cotton-lined cork, vegetable fibers, cellulose materials supplied in roll format and several colours. The company is seeking long-term partners under supplier agreements.

Dead-line for EOIs: 05/10/2023

Progetto BRBG20221016001

A Bulgarian manufacturer is looking for a supplier of sustainable packaging

A Bulgarian manufacturer of high quality marine salt is looking for a supplier of sustainable packaging for its high-end product - *Fleur de sel*. The company has more than 15 years of experience in producing salt and lay. It is now developing a new product - highest quality sea salt for the retail market. The company is seeking to match this high quality product with a sustainable packaging.

Dead-line for EOIs: 21/10/2023

Progetto BRGR20221031003

A Greek SME active in the printing and packaging sector is in search for a partner who will act as an intermediary in Italy in order to facilitate its entry into the Italian market

A Greek SME active in the field of printing and packaging since 1898, located in Thessaly, Central Greece is interested in growing their business through international cooperations in Italy. The company produces wet glue paper labels, cardboard boxes, offset welle trays and welle boxes, possesses quality certifications such as EN ISO 9001:2008 and EN ISO 22000:2005, and is already engaged in international collaborations. The company is willing to get involved in an outsourcing agreement with a potential partner who will work on commission basis in order to introduce the company to new clients in Italy. The partner is not expected to sell the company's products but they should be able to properly present the company, its production capacities, certificates, etc. and in addition should have the experience to evaluate the credibility of business offers and bring them to an agreement readiness

stage. Once the initial intercession has taken place, the partner is expected to bring the possible clients in further contact with the sales department of the Greek company..

Dead-line for EOIs: 14/11/2023

Progetto BRRO20221128008

Romanian manufacturer of paper packaging solutions seeks international business partners able to supply kraft paper rolls as raw material under supplier agreements

The Romanian company is a paper packaging manufacturer with over 10 years' market experience. Their products are manufactured in kraft paper (natural/light brown or white) using sustainable sources of raw materials. To ensure excellent product quality, the company constantly strives to ensure a good supplier base. In this context it has established successful business relations with several partners across Europe. Aiming to further expand its network, the company is currently seeking new international business partners, manufacturers or stock resellers, able to supply kraft paper rolls as raw material. Cooperation will be based on supplier agreements.

Dead-line for EOIs: 28/11/2023

Progetto BRRO20230228012

Romanian manufacturer of natural cosmetic products seeks suppliers of olive oil (first press and pomace) under supplier agreements

The company, which was established by two young entrepreneurs with a keen interest in natural cosmetics, relies on their own recipes for their production. Its portfolio includes hand, face and body creams, lip balms, sunscreens and insect repellent lotions, natural soaps, cleansing and after-shave gels and lotions. All products are manufactured using natural ingredients, which include essential and vegetable oils, and active ingredients, such as hyaluronic acid and Q10 co-enzyme obtained through plant synthesis. Ingredients used in the manufacturing process are sourced from suppliers in Romania and Germany. In order to diversify its network of suppliers, the Romanian company is now looking for EU producers of olive oil able to supply high quality virgin oil obtained via cold-pressing procedures, as well as pomace olive oil, to be used for cosmetic purposes. Cooperation will be based on supplier agreements.

Dead-line for EOIs: 01/03/2024

Progetto BRRO20230420001

Romanian manufacturer of natural cosmetic products seeks European suppliers, including resellers, of eco-friendly cardboard lip balm tubes under supplier agreements

The Romanian company specialises in the production of natural cosmetics for women, men,

and children and offers a wide range of products based on the firm's original recipes, such as lip balms, face and body creams, natural soaps, face tonics etc. To ensure a high level of sustainability for its products, the company seeks new European suppliers able to provide quality push-up lip balm tubes made of cardboard/kraft paper, with a capacity of 5-6 ml. Tubes should be suitable for storing grease, as lip balms contain oils and butters. Cooperation will be based on supplier agreements.

Dead-line for EOIs: 19/04/2024

Progetto BRPT20230525025

Portuguese company seeks new products in energy reduction/energy efficiency for commercial agreement

The Portuguese SME has more than 12 years of experience in energy efficiency projects. In order to expand its portfolio, the company is looking for disruptive technological solutions focused on decreasing energy and therefore carbon emissions or generating savings. The existing clients from all over the country include manufacturing industries, hospitals, hotels, restaurants, business offices and retail. The company seeks private partners offering innovative technical solutions for energy consumption minimization, with special interest in motors, refrigeration and HVAC. Envisaged type of partnership: commercial agreement.

Dead-line for EOIs: 24/05/2024

Progetto BRPL20230523006

Polish distributor and importer of healthy food, coffee and cleaning products is looking for new foreign products to include into their portfolio and introduce them on the Polish market

Polish company, located in the north-eastern part of Poland, is a well-established distributor (wholesaler) and importer of a variety of fast-moving consumer goods (FMCG). Among others, the company is particularly interested in Italian products, including "pasta", "passata", pesto. In general, the company is looking for new products (that are not yet available in Poland) belonging to following categories: household chemicals, groceries (cappuccino, cocoa, drinking chocolate, tea, sweets, spices), bio products. Envisaged type of partnership: commercial agreement.

Dead-line for EOIs: 24/05/2024

Per ricevere ulteriori informazioni e per entrare in contatto con i soggetti titolari degli annunci si prega di inviare una mail al seguente indirizzo: susy.longoni@mi.camcom.it specificando il/i codice/i progetto di vostro interesse.