



Annunci di Ricerca Partner per Progetti di Ricerca Enterprise Europe Network (EEN)

Anno 2022

(aggiornato alla data: 1 dicembre 2022)

Progetto BRDE20220504012

A German SME producing high quality cold pressed grape seed oil in organic and conventional quality is searching for cooperation partners in Europe

This German SME has been active in the production of dried grape seed oils since 2010 - in the conventional and organic sector. From the press cake, the SME produces grape seed flour, which is used for bread mixes, pasta and dietary supplements. The "zero waste" principle therefore applies to the SME's production and company philosophy. The company is now looking for business partners in selected European countries that need at least 30,000 kg of dried organic grape seeds for the production of organic grape seed oil. The requested quantity is the annual requirement. The goods should be available in "loose form" (ideally in 1000 kg big bags).

Dead-line for EOIs: 05/05/2023

Progetto BRHU20220513005

Hungarian SME is looking for producers/distributors of basic materials for the food industry

The Hungarian company owners started their business in 1991, so they have a long experience in wholesale of food ingredients. Its main goal is to make premium quality basic and auxiliary materials available for Hungarian food producers. Now the company offers premium materials for bakery, confectionery, meat processing, dairy and the pharmaceutical industry importing raw materials mainly from Europe. The main product portfolio of the company includes margarines, yeasts, soy products (flours, lecithin, etc.), gluten, starches, cocoa powders, coating mass, oils-fats (coconut, palm oil, sunflower seed oil, olive oils, pork fat), seeds, dried fruits, bakery flakes, milk and vegetable products, liquid and powdered egg, glycerine and dextrose. The Hungarian SME is searching for partners who are producers or distributors of the above mentioned products.

Dead-line for EOIs: 13/05/2023

Progetto BRPL20220516008

Polish producer of natural cosmetics and candles is looking for suppliers of raw materials

A Polish family-owned company, with 5 years of experience in the organic sector and hand-made cosmetics, specializes in the production of cosmetics and candles based on natural ingredients only, without fixatives, preservatives, or parabens. The production is based on traditional methods. Cosmetics are made from vegetable oils, some of which are produced by the manufacturer itself. The company is now looking for cooperation in the field of supply of raw materials for the production of candles such as rapeseed

wax, essential oils and fragrance compositions under supplier agreement.

Dead-line for EOIs: 16/05/2023

Progetto BRBG20220801015

Bulgarian producer of organic cold-pressed oils is looking for distributors or producers of various organic seeds and nuts

Bulgarian family-owned company produces healthy organic high quality oils from seeds and nuts by the method of coldpressing, which allows to maintain all the beneficial properties of the substances they have been extracted from. The company can also produce customized oils with customers' raw materials from organically certified seeds and nuts. The Bulgarian company is looking for distributors or producers of organic seeds and nuts which they cannot source locally. The products must be suitable for the method of coldpressing, used in the manufacturing activity of the company, and have the relevant bio certification. Potential partners must be willing to supply small quantities at the beginning.

Dead-line for EOIs: 01/08/2023

Progetto TRNL20220815007

Sustainable cleaning technologies sought preventing disposal of cleaning cloths by Dutch-Belgian wholesaler

A Dutch-Belgian wholesaler supplying cleaning utilities to cleaning organizations in several European countries wants to make its cleaning solutions more circular. Therefore it is looking for technologies or solutions that prevent cleaning cloths to be disposed and incinerated. A pilot project showing the potential of the technology within the framework of a commercial agreement is aimed for. This technology request refers to an innovation challenge published on an open innovation platform.

Dead-line for EOIs: 18/08/2023

Progetto BRPL20221010002

A Polish importer of Italian food specialties is looking for an Italian producer of *pesto genovese*

The Polish company business is focused on the import and distribution of Italian specialties and delicatessen. They operate on the Polish market since 2020 and work with individual clients, online sales, Horeca distribution and wholesale. The company imports various food products and soaps. Currently they are looking for a producer of *pesto genovese*. They want to import pesto in small, plastic, 40 g packages. The partner should be a medium or big producer of pesto able to supply around 10.000 packs monthly to the Polish company.

Dead-line for EOIs: 10/10/2023

Progetto BRBG20221016001

A Bulgarian manufacturer is looking for a supplier of sustainable packaging

A Bulgarian manufacturer of high quality marine salt is looking for a supplier of sustainable packaging for its high-end product - *Fleur de sel*. The company has more than 15 years of experience in producing salt and lay. It is now developing a new product - highest quality sea salt for the retail market. The company is seeking to match this high quality product with a sustainable packaging.

Dead-line for EOIs: 21/10/2023

Progetto BRRO20221128008

Romanian manufacturer of paper packaging solutions seeks international business partners able to supply kraft paper rolls as raw material under supplier agreements

The Romanian company is a paper packaging manufacturer with over 10 years' market experience. Their products are manufactured in kraft

paper (natural/light brown or white) using sustainable sources of raw materials. To ensure excellent product quality, the company constantly strives to ensure a good supplier base. In this context it has established successful business relations with several partners across Europe. Aiming to further expand its network, the company is currently seeking new international business partners, manufacturers or stock resellers, able to supply kraft paper rolls as raw material. Cooperation will be based on supplier agreements.

Dead-line for EOIs: 28/11/2023

Per ricevere ulteriori informazioni e per entrare in contatto con i soggetti titolari degli annunci si prega di inviare una mail al seguente indirizzo: susy.longoni@mi.camcom.it specificando il/i codice/i progetto di vostro interesse.

Enterprise Europe Network (EEN)

È la rete nata nel 2008 per volontà della Commissione Europea con l'obiettivo di supportare l'innovazione, il trasferimento tecnologico e l'internalizzazione di piccole e medie imprese ed enti di ricerca. Si avvale di oltre 600 organizzazioni presenti in 60 paesi e offre un sistema integrato di servizi gratuiti per aiutare le imprese a individuare nuovi partner commerciali, produttivi e tecnologici all'estero; per promuovere la partecipazione ai programmi Europei per la ricerca, come Horizon Europe, e per fornire gli strumenti utili per essere più competitivi sui mercati internazionali, migliorando la conoscenza dei mercati e della legislazione europea. In Lombardia i servizi di Enterprise Europe Network sono garantiti dal consorzio **Simpler** (Support Services to IMProve innovation and competitiveness of businesses in Lombardia and Emilia-Romagna), di cui Innovhub è partner.



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I servizi della rete EEN sono gratuiti. Per cercare il tuo partner in Europa, consulta il nostro database:
<https://een.ec.europa.eu/partners>

Per maggiori informazioni contattare:
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Come ti può aiutare la rete EEN?

Far crescere l'azienda e sostenere l'internazionalizzazione:

- Informazioni sulla legislazione EU
- Informazioni e assistenza sul Regolamento REACH
- Ricerca di finanziamenti a supporto delle imprese
- Supporto per l'individuazione di opportunità commerciali all'estero
- Sostegno per lo sviluppo di nuovi prodotti o processi

Sviluppare partnerati:

- Supporto alla partecipazione a brokerage event e company mission e per la conclusione di accordi di trasferimento tecnologico
- Assistenza nella ricerca partner

Implementare processi di innovazione e trasferimento tecnologico:

- Servizio di analisi delle capacità di gestione e miglioramento dell'innovazione
- Supporto al trasferimento tecnologico/open innovation
- Informazione su bandi di finanziamento e supporto alla partecipazione a programmi di ricerca
- Pre-screening delle proposte progettuali EIC Accelerator